



Director of Development

Why Statesmen Exists

With an ecosystem full of innovative options, Washington DC has become a laboratory for the newest iteration of education equity and reform. Still, 20 years in full swing with untold billions in full investment, the group needing the most out of that movement is now even further behind. The achievement gap for Black and Latino males continues to be largely unresponsive to many well-intended and well-designed innovations. At Statesmen College Preparatory Academy for Boys PCS, we believe that this can and must change. Statesmen is founded on the core belief that high levels of achievement for male students experiencing urban poverty is not just possible, it's what we're here for.

What Statesmen Does

The recipe engaged to accomplish this task may seem complex but has two primary ingredients - high expectations combined with warm, caring and trusting relationships. Given a tight knit crew and a worthy cause, our boys are unstoppable. The vision of Statesmen is that the young male scholars who attend the academy one day lead in communities that they redesign. Always working in pursuit of the values of Relationships, Rigor, Relevance and Resilience, the mission is to create a boy-friendly pedagogy-informed academic environment within which young male scholars are equipped with the academic skills, social competencies, and personal development necessary to navigate life challenges, attend and complete the college of their choice, and return to become the premier agents of social change within and for the communities they serve.

What Makes This Work

Passionate, committed, resilient, focused, self-aware, mature, mission-aligned adults who embody personal and professional efficacy are necessary to carry this work forward. Statesmen is not a place to work. More than that, it is a place to live out a mission, a calling, a design for impact and a desire for legacy. Consider these internal drivers:

- You Do People! You believe that people are better when they are deeply known and unconditionally loved.
- You Do Results! You can't be satisfied with struggling students getting "a little bit better."
- You Do Focus! You believe that "Black Lives Matter", that "Brown Lives Matter", that "Boys Lives Matter" and that caring for them doesn't mean not caring for others.
- You Do Not Quit! You may not have all the answers, but you know and believe that all the answers are out there and you will not stop until these young men win.

If that sound like you, welcome to Statesmen. Welcome home!

Who We Need Now

The leadership of the school must maintain a laser like focus on creating and maintaining a College-Going Academic School Culture of Efficacy. With the many unique and still essential elements of a school program with a focus on comprehensive wellbeing, the Director of Development directly supports the mission of Statesmen Academy for Boys by developing and executing a strategic plan to raise the vital resources necessary to support the established goals of the school charter.

What You Will Do

The Director of Development will have three primary bodies of work that are designed to support the vision and mission of Statesmen as the organization thrives and then possibly expands.

Resource Development

- Identify, pursue and procure federal, state, local, public and private grants wherever Statesmen is matched to the priorities and criteria established by each source - competitive, formula and continuation grants
- Oversee, monitor, evaluate and report out on each grant against its established milestones

Organizational Profile

- Coordinate all school efforts to establish a strong brand with marketing and messaging to educate and inspire the public about the work of Statesmen
- Coordinate community events, activities and media engagements that create opportunities to share the work and outcomes of the organization

Senior Leadership

- Liaise with Senior Leadership to develop an organization-wide strategic plan to support the vision and mission as established within the school charter
- Serve on the Senior Leadership Team and support all schoolwide efforts to implement the school plan as established in the approved charter

Who Must You Be

The person best suited for this role is an outstanding communicator and relationship builder with an intense orientation to detail. This person will have exceptional influential leadership capacity. You will be an organizer and self-starter with a heart for people and a demonstrated ability to work well on a team. You will be inspired by the people, the vision and the mission of Statesmen Academy and savvy in your ability to connect elements of the Statesmen story to the priorities potential supporters. The best candidates will have an advanced degree, established writing credentials and a track record of securing and overseeing large and small grants within the public and private sector.

What Will You Get

A home! A family! A place to carry out your personal mission. You will get challenged and you will grow. You will get to rest your head each night knowing that what you did today - mattered.

You will also get a competitive salary (\$100,000 based on credentials and experience) with generous benefits within a young startup with ample opportunities for advancement. You will get some of the best professional development being offered, access to local, regional and national cohorts of contemporaries doing this work at high levels and opportunities to see and practice cutting edge strategies and techniques that are actually working for young male scholars regardless their backgrounds.

What You Must Do Now

We are deeply committed to equity and diversity and will not discriminate based on race, ethnicity, religion, gender, sexual orientation, disability, age or any other personal or professional status. If Statesmen College Preparatory Academy for Boys PCS sounds like your next home, please do not hesitate to reach out to Shawn Hardnett, CEO and Founder, to make sure that your interest in joining our family is known. He can be reached at shawnhardnett@statesmenboys.org.